



Plan Business for Consolidated Future  
Highbar Business Planning and Consolidation Solution

**HIGHBAR**  
TECHNOCRAT

# Map Your Business Outlook

## Using Business Planning & Consolidation for Success

Highbar Technocrat's 'Business Planning and Consolidation Solution' on SAP platform is designed to get better visibility over organisation's financial insights and ease in consolidation. Highbar, with its deep expertise in designing and deploying integrated SAP solutions for Real Estate, EPC, Infrastructure and manufacturing organizations, has architected this solution benefiting organisations to get better visibility over financials.

This solution is designed to address critical business challenges of finance professionals, thus ensuring:

- End-to-end visibility over planning
- Setup mature best practices for finance and accounts departments
- Improved tracking of expenses & comparison with plan
- Preparing rolling forecasts for effective decision making
- Seamless integration with SAP ERP ensuring future scalability and reduced cost of ownership

### Key Highlights

#### Business Planning and Consolidation

- P & L Planning
- Sales and revenue planning
- Procurement Planning
- Capital expenditure planning
- Head count planning
- Expense planning
- Cash flow planning
- Rolling forecast
- Financial reporting and analysis
- Inter-company and minority interest elimination
- Legal consolidation
- Management consolidation

### Need for SAP Business Planning and Consolidation

BPC delivers planning, budgeting, forecasting and financial consolidation capabilities in a single application. You can easily adjust plans and forecasts, speed up budget and closing cycles and ensure compliance with financial reporting standards.



# Solution Screenshots

The top screenshot shows the 'Enter Budget by Error' interface with a table of activities:

| Activity              | Control       | Activity Required | Status    | Performance     | Comments |
|-----------------------|---------------|-------------------|-----------|-----------------|----------|
| Enter Budget by Error | Algebraic     | Perform           | Open      | Weekend 0,13E:7 |          |
| Enter Budget by Error | Just-in-time  | Perform           | Open      | Weekend 0,13E:1 |          |
| Enter Budget by Error | Shell         | Perform           | Open      | Weekend 0,13E:1 |          |
| Enter Budget by Error | Canada        | Completed         | Completed | Weekend 0,13E:1 |          |
| Enter Budget by Error | China         | Completed         | Completed | Weekend 0,13E:1 |          |
| Enter Budget by Error | Germany       | Perform           | Open      | Weekend 0,13E:1 |          |
| Enter Budget by Error | Algeria       | Perform           | Open      | Weekend 0,13E:1 |          |
| Enter Budget by Error | France        | Completed         | Completed | Weekend 0,13E:1 |          |
| Enter Budget by Error | United States | Perform           | Open      | Weekend 0,13E:1 |          |

The bottom screenshot shows a 'Targets Summary Report' with a table of regional targets:

| Region        | Total Product | Product Line A | Product Line B | Product Line C | Product Line E | By Product |
|---------------|---------------|----------------|----------------|----------------|----------------|------------|
| Africa        | 24,130        | 17,541         |                | 5,539          | 1,050          |            |
| Asia Pacific  | 240,300       | 63,880         | 90,880         | 12,198         | 12,881         |            |
| Europe        | 134,000       | 15,853         |                | 15,771         | 15,424         |            |
| North America | 710,880       | 98,783         |                | 16,289         | 16,419         |            |
| South America | 42,300        | 38,377         |                | 6,113          | 5,861          |            |
| World Total   | 1,842,422     | 472            | 10,200         | 21,802         | 1,860          |            |

| Selections   |         |          |
|--------------|---------|----------|
| ORGANIZATION |         |          |
| TIME         | 2015.04 | Jul 2015 |
| PRODUCT      |         |          |
| CATEGORY     | Plan    | Plan     |

## Sales Plan

| TIME         |          | Jul 2015        |               |               |                |               |            |            |            |            |                  |                |
|--------------|----------|-----------------|---------------|---------------|----------------|---------------|------------|------------|------------|------------|------------------|----------------|
| Product      | MARKET   | Gross Sales(MT) | Opening Stock | Closing Stock | Production Qty | Sales Rate/MT | RM1(CG/MT) | RM2(CG/MT) | RM3(CG/MT) | RM4(CG/MT) | Revenue-Domestic | Revenue-Export |
| 10001        | DOMESTIC | 50              | 10            | 12            | 48             | 12000         | 20         | 10         | 20         | 10         | 600000           |                |
| 10002        | EXPORT   | 30              | 10            | 12            | 28             | 18000         | 23         | 11         | 23         | 11         |                  | 540000         |
| 10003        | DOMESTIC | 70              | 10            | 12            | 68             | 12000         | 20         | 11         | 20         | 11         | 840000           |                |
| 10004        | EXPORT   | 30              | 10            | 12            | 28             | 13000         | 23         | 23         | 23         | 23         |                  | 390000         |
| <b>Total</b> |          | <b>180</b>      | <b>40</b>     | <b>48</b>     |                | <b>112</b>    |            |            |            |            | <b>1440000</b>   | <b>330000</b>  |

### Benefits:

- Complete end to end planning
- Reduced cycle time for planning
- A faster month end closing process
- Improved access to critical process
- Actual cost reduction, better cash management and a better view of the future
- Easier consolidation with different versions
- Scenario planning
- Workflow management
- Excel based template makes a faster user acceptance and reduces user training efforts
- Scalability

### About Highbar Technocrat

Highbar technocrat, an associate company of Highbar Technologies (an HCC Group Company) an end-to-end IT solution provider with its portfolio of enterprise business solutions, line of business IT solutions, process consulting & IT Infrastructure services are aiming at increasing efficiencies for infrastructure industry. It's a successful spin-off of HCC's IT function, recognised as global case study amongst top 5% successful spin-offs by Gartner. IT expertise backed by industry domain knowledge differentiates Highbar as preferred partner for IT initiatives for infrastructure industry. Highbar has developed SAP certified templates based on industry best practices enabling customers to achieve business efficiencies. Highbar is now offering IT services across multiple sectors like manufacturing, BPO, Agro-Chemicals, Telecom, Consumer Products, Pre-engineered Buildings etc. Highbar remains as preferred partner for SAP implementation & re-implementation with eleven global case studies to its credit.

## Our Esteemed Clients



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